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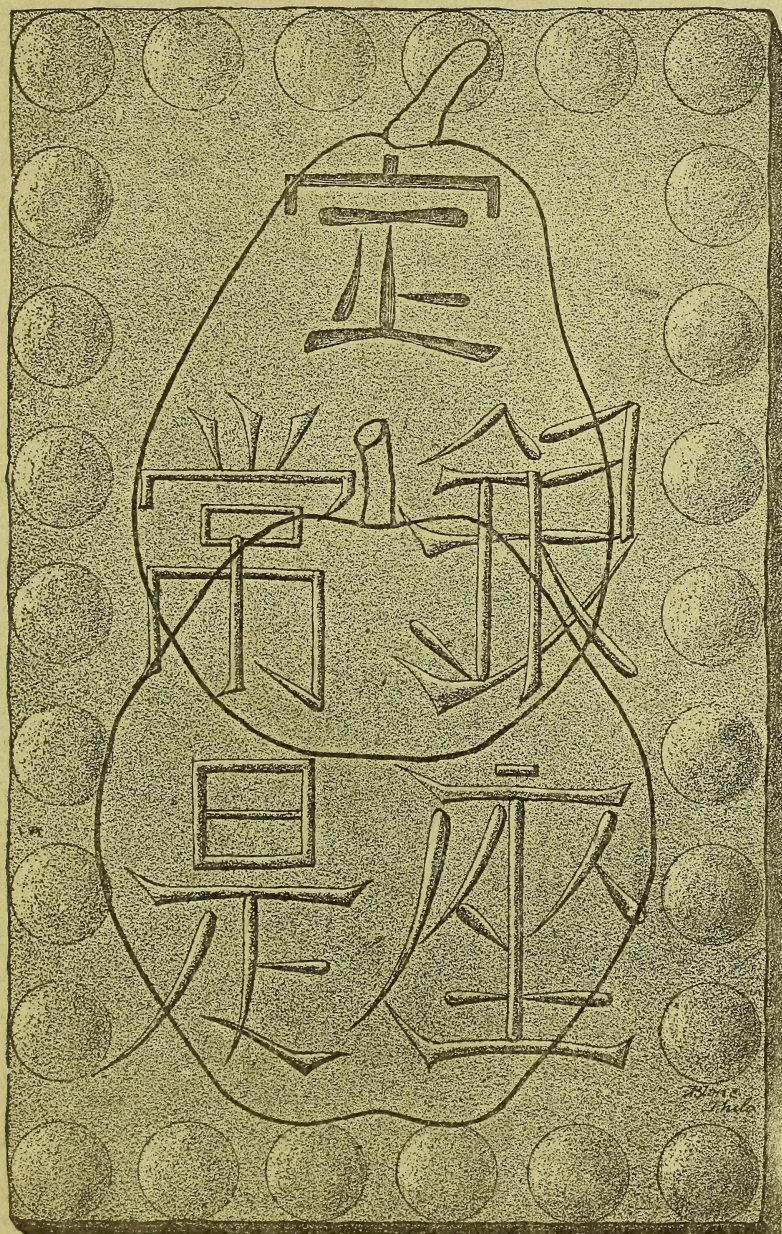
# THE PRACTICAL NURSERYMAN

and Horticultural Advertiser.

Vol. 9.

HUNTSVILLE, ALA., APRIL 15, 1901.

No. 4



TO NURSERYMEN, SEEDSMEN AND FLORISTS.

## THE PRACTICAL NURSERYMAN

—AND—

HORTICULTURAL ADVERTISER.

W. F. HEIKES,

Manager.

Issued monthly on the 15th. Sent only to those in the trade. We do not solicit subscriptions. If you value THE PRACTICAL NURSERYMAN, please accept it with our compliments. Our circulation covers a list of over 2,600 selected names of customers and correspondents, made up through many years of active wholesale business. Every name represents a buyer of nursery stock, and this list contains only the names of those who buy at wholesale.

Advertisements 10c. a line agate; \$20.00 a page; one-half page \$10.00; one-fourth page \$5.00. Advertisements must be received one week before the day of publication. Orders for advertising amounting to less than \$5.00 will not be accepted. Discounts: 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent. The circulation of this Journal will be confined strictly to Nurserymen, Florists and Seedsmen, and only invited advertisements of articles pertaining specially to these trades will be inserted.

**W. T. HOOD & CO.,**  
**Old Dominion Nurseries,**  
**RICHMOND, VA.**

Offers to the trade for the Fall of 1900 and Spring 1901 large stock Apple, Peach, Standard Pear, California Privet and full line of ornamental. Also Apple Seedling, Small Natural Peach Pits, crop of 1900.

Write for prices of your wants.

(0712)

FOR FALL OF 1901

APPLE  
 PEAR FOREST TREE  
 R. MULBERRY  
 OSAGE  
**SEEDLINGS**

Titus Nursery, Nemaha, Neb.

Please favor us by mentioning this paper when writing to advertisers.

## SEEDS!

French Pear,  
 Kieffer Pear,  
 French Crab,

Now ready. Send for samples and prices.

**Thos. Meehan & Sons,**

Germantown, Phila., Pa.

(121)

NEBRASKA GROWN

## Apple Seedlings

are acknowledged to be the best. We have a large supply of them at right prices. Also

Apple Trees,  
 Peach Trees,  
 American and  
 Japanese Plums,  
 Shade Trees,  
 Forest Seedlings.  
 and Hedge Plants.

Correspondence Solicited,

**YOUNGERS & CO.,**

(096)

Geneva, Nebr.

**MANUFACTURERS** and others requiring Stencils, Steel Stamps, etc., write for our new 72-page, Illustrated Catalogue, now ready for mailing.

S. W. REESE & CO., 160 FULTON ST., N. Y.

PEACH TREES  
 —FOR—  
 SPRING SHIPMENT.

Leading varieties for market orchards. Write us for delivered price. We ship anywhere east of Omaha.

**PEACH SEED.** 1500 bushels genuine mountain naturals yet on hand. Low delivered price.

Light grades of Apple and Plum, Japanese Walnuts, Sieboldie and Cordiformis, 1 year, 2 to 3 feet, fine.

**J. Van Lindley Nursery Co.,**  
**POMONA, N. C.**

(0124)

# Fairmount Nurseries Mount Arbor Nurseries,

Invite your attention to their surplus list, which is now ready to mail. All who do not receive a copy drop a card and we will be glad to mail one, as in it will be found many bargains, especially for the northern nurserymen, as we have for a number of years made a specialty of supplying this trade, and have at this time a most complete stock of Hardy Apple, Plum, Cherry, Pear, Small Fruits, Ornamental Trees, Shrubs, etc., Forest Tree Seedlings, fine large Street and Park Trees, Apple Seedlings, and in Hardy Apple Grafts we can supply you in the very hardiest and best varieties, and our prices are right.

Correspondence solicited.

PIERCE BECHTLE,  
LeMars, Ia.

E. S. WELCH, PROP.,  
Shenandoah, Iowa.

Large stock of Apple, Cherry, Plum, Small Fruits, Shade and Ornamental Trees, Shrubs, Roses, Vines, Fruit Tree Stocks, Forest Tree Seedlings and Osage Orange.

We offer one of the most complete lines of General Nursery Stock west of the Mississippi.

Assorted orders given special attention. Send list of wants for prices. Correspondence invited.

## THE Shenandoah Nurseries

D. S. LAKE, Proprietor,

...SHENANDOAH, IOWA...

WESTERN HEADQUARTERS FOR

## Apple Seedlings.

Any grade desired, straight or branched roots. ....

## PEARS, CHERRIES AND GOOSEBERRIES.

Osage Orange and Forest Tree Seedlings.

Acres of Shade and Ornamental Trees.

**APPLE GRAFTS** We please our customers in this line by grafting each order separate and making any style desired.

The Largest and Most Complete Line of Nursery Stock in the West.

Do not fail to get prices and particulars from Shenandoah Headquarters, (990)

# CHEAP FARM LANDS

LOCATED ON THE YAZOO & MISSISSIPPI VALLEY R. R. IN THE FAMOUS

## YAZOO VALLEY

OF MISSISSIPPI—SPECIALLY ADAPTED TO THE RAISING OF

COTTON, CORN, CATTLE and HOGS.

SOIL RICHEST IN THE WORLD

Write for Pamphlets and Maps.

E. P. SKENE, LAND COMMISSIONER,  
Central Station, Park Row, Room 340,  
CHICAGO, ILL.

# 80,000 HARDY LOW BUDDED ROSES.

10,000 American Roses on own roots.

3,000 Crimson Ramblers, Azaleas, Rhododendrons, Clematis, Tree Roses, etc.

For Fall or Spring delivery.

Hyacinths, Tulips, Narcissus, Crocus, Lilies, etc.

C.H. JOOSTEN, Importer,  
85 Day Street, NEW YORK.

Please favor us by mentioning this paper when writing to advertisers.

# STARK TREES Have a 77 Year Record

MAMMOTH  
STORAGE HOUSES

STARK BROS' NURSERIES & ORCHARDS CO.

LOUISIANA, MO.

Stock can be shipped on a day's notice.

## SEEDLINGS AND STOCKS

Imported Mahaleb Kieffer Seedlings

" Pear

" Mazzard

" Ang. Quince

Apple, Root Grafts in any quantity.

MAHALEB sold only in assortment with other seedlings.

We have a full stock of everything in the nursery line. Send in your want list for prices:

**APPLE**, 1 and 2-yr.: Baldwin, B. Davis, Duchess, Gano, Grimes G., Ingram, Jefferis, Jonathan, M. B. Twig, Mo. Pippin, N. Spy, Rome B'ty, Stayman Winesap, Wealthy, Winesap, Wolf River, Yellow Transparent, YORK IMPERIAL.

**PLUM—PRUNE, EUROPEAN:** Extra fine trees: Grand Duke, Giant, Black Diamond, Damsons, Arch Duke, Saratoga, Monarch, Pond Seedling, Italian, Tragedy, Splendor, Lombard, Mo., Green Gage, Bavay Gage, Silver Prune, etc.

**PLUM JAP.:** Red June, Wickson, Burbank, etc.

**PLUM, BURBANK'S NEW SORTS:** Climax, Sultan, America, Shiro, Chalco, Apple, Bartlett, etc.  
**CHERRY**, leading sorts, 2-yr. Extra fine.

**PEAR—ST'D:** Bartlett, Kieffer, Garber, Clapp, Anjou, Flemish, Rossney, Sheldon, Dorset, etc.

**PEAR—DWARF:** Duchess, Howell, etc.

**PEACH:** Alton, Belle Ga., Bequett, Capt. Ede, Carman, Champion, Crawford E'y and Late, Elberta, Emma, Eureka, Everbearing, Fitzgerald, Mammoth Heath, Matthews B'ty, Poole Fav., Salway, Sea Eagle, Sneed, Triumph.

**PRUNUS PISSARDI** on plum, 2-yr. Extra fine  
" TRILOBA,

**BECHTEL'S DOUBLE FLOWERED CRAB.**

**GRAPE:** Concord, Worden, etc.

**CURRENT:** London Market, Fay, Victoria, etc.

**GOOSEBERRY:** Houghton.

**LILAC—BUDDER:** Rare kinds of great beauty.

**SHADE TREES:** Car loads, extra heavy sizes—Silver Maple, Carolina Poplar, etc.

# Heikes=Huntsville=Trees.

## BULLETIN NO. 7.

### SURPLUS STOCK

—FROM—

### THE HUNTSVILLE WHOLESALE NURSERIES,

Huntsville, Alabama.

Shipments From St. Louis, Rochester, New  
York City and Philadelphia

....AT....

## ONE DAY'S NOTICE.

**W**E have for the past twenty-one years offered in assorted lots at St. Louis in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis for immediate shipment. The stock is exclusively of our own growing at Huntsville, Alabama, fresh dug this Spring, and packed in the best manner in moss, and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

### BELOW THE BLIZZARD LINE.

Our nurseries are far enough south to escape the severe freezing weather. Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered on this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermands account for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are very nicely rooted, and everything is young, smooth and bright.

We can refer to nurserymen who have bought of us in every State and Territory. We can give satisfaction, and guarantee it for these shipments.

**Terms:**—Cash with order, or 30 to 60 days from date of shipment to responsible prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders filled from the Nurseries is extra. The cost of drayage will be charged in both cases.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment.

Address,

**W. F. HEIKES, Manager,**

Care St. Louis Refrigerating & Cold Storage Co.,  
Lewis and O'Fallon Streets,

**ST. LOUIS, MO.**

St. Louis, Mo., April 15, 1901.

# HEIKES--HUNTSVILLE--TREES.

**Address, after April 9th, W. F. Heikes,  
Manager, Huntsville, Ala.**

**Use the Nurserymen's Telegraphic Code in telegraphing.** Any one not in possession of a copy will be supplied upon application.

## ASSORTED LOTS.

We offer the following assortments in box lots at low prices to insure quick sales. We will not open or repack anything. The stock is of the same quality as that sent by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lots desired be sold, state what substitution will be allowed. The prices quoted include the cost of boxes and the freight from Huntsville to distributing points—the drayage charges are to be paid by the purchaser. When the postoffice address and the railroad station differ, always give explicit marks for the boxes when ordering.

## PERFECT DORMAN CONDITION.

Our stock is all in perfect dormant condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

## INSPECTOR'S CERTIFICATE.

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

## FREQUENT BULLETINS.

We will issue Bulletins from St. Louis weekly during March and April. Any one failing to receive them regularly will please write for copies.

## FREEZING WEATHER.

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers, the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent us by telegraph at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. The trees will be considered accepted if removed from the boxes in which they are packed.

## Terms and Conditions.

For further terms and conditions concerning risk of transportation, claims etc., see our monthly price list in THE PRACTICAL NURSERYMAN.

**Box Lots in Cold Storage in St. Louis.****CHANGE OF ADDRESS.**

In answer to this Bulletin address W. F. HEIKES, Manager, Huntsville, Ala. We will telegraph orders from Huntsville to St. Louis and other distributing points to insure prompt shipments.

We expect to issue our Bulletins weekly up to and including April 30th, unless the stock offered is sold before these dates.

**PEARS--1 Year, Grafted on Branched French Pear Seedlings.**

	CIPHER.	PRICE PER BOX
1 Box containing 500 Kieffer 3 to 4 feet.....	<i>Eclipse</i>	\$80 00
1 Box containing 100 LeConte 5 feet and up .....	<i>Emt</i>	10 00

**JAPAN PLUMS—One Year, on Marianna.**

1 Box containing 90 Japan Plums 5 to 6 feet $\frac{3}{4}$ to 1 inch .....	<i>Ladler</i>	9 00
80 Ogon 10 Kerr		
1 Box containing 140 Japan Plums, assorted grades .....	<i>Landlord</i>	12 00
10 Kerr 9-16 to $\frac{3}{4}$ 80 Bailey $\frac{3}{4}$ to 11-16		
50 Bailey 9-16 to $\frac{3}{4}$		
1 Box containing 290 Plums.....	<i>Levant</i>	19 50
20 Satsuma $\frac{3}{4}$ and up 70 Red June $\frac{1}{2}$ to 9-16 10 Ogon $\frac{3}{4}$ and up		
80 Ogon $\frac{1}{2}$ to 9-16 20 Satsuma 9-16 to $\frac{3}{4}$ 50 Satsuma $\frac{1}{2}$ to 9-16		
40 Satsuma 3 to 4 feet		

**GRAPES.**

1 Box containing 375 Concord, 1 year No. 1, Fredonia grown.....	<i>Gaiter</i>	6 50
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**CHERRIES--Two Years, on Mahaleb.**

1 Box containing 200 English Morello $3\frac{1}{2}$ feet and up 9-16 to $\frac{5}{8}$ .....	<i>Orgasm</i>	34 00
1 Box containing 365 Cherries $3\frac{1}{2}$ feet and up 9-16 to $\frac{5}{8}$ .....	<i>Orient</i>	60 40
40 Vladimir 140 Ostheimer 185 Eng. Morello		
1 Box containing 460 Cherries $\frac{1}{2}$ to 9-16, $3\frac{1}{2}$ feet and up.....	<i>Oblong</i>	65 90
400 Eng. Morello 60 Ostheimer		
1 Box containing 350 Montmorency Ord. 2 to 3 feet.....	<i>Oxalis</i>	28 00

**CHERRIES--One Year, on Mahaleb.**

1 Box containing 100 Large Montmorency 1 year, 3 to 4 feet.....	<i>Oxtail</i>	10 00
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**Mazzard Cherry Stocks.**

We will furnish Mazzard Cherry stocks at prices quoted in this list and take pay in cherry trees in the Fall of 1903 and Spring of 1904. Write for terms and conditions.

## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

## Box Lots in Cold Storage in New York City.

## Fruit Tree Stocks.

		CIPHER.	PRICE PER BOX
5 Boxes, each containing 10,000 Mazzard Cherry Stocks $\frac{3}{8}$ mm .....	<i>Elevate</i>		\$60 00
12 Boxes, each containing 5,000 Mazzard Cherry Stocks $\frac{3}{8}$ mm .....	<i>Elicit</i>		30 00
1 Box containing 8,500 Mazzard Cherry Stocks $\frac{3}{8}$ mm .....	<i>Elixir</i>		51 00

## Box Lots in Cold Storage in Rochester, N. Y.

## Fruit Tree Stocks.

2 Boxes, each containing 10,000 Mazzard Cherry Stocks $\frac{3}{8}$ mm .....	<i>Elope</i>	\$60 00
2 Boxes, each containing 5,000 Mazzard Cherry Stocks $\frac{3}{8}$ mm .....	<i>Elude</i>	33 00
2 Boxes, each containing 2,000 Mazzard Cherry Stocks $\frac{3}{8}$ mm .....	<i>Embers</i>	9 00

The box lots listed in this Bulletin cover everything we have in surplus for sale this Spring. It will be seen that we are nearer sold out of merchantable stock than for the past twenty years. We will have a very large stock of the varieties we usually carry for the Fall of 1901 and Spring of 1902, and we invite correspondence with those in need of such stock.

## KANSAS HOME NURSERY,

A. H. GRIESA,

LAWRENCE, KANSAS.

Offer a Strictly First-Class Stock, Grade Count.

Peach.			$\frac{3}{4}$ -5-6 @ 4c.	$\frac{3}{8}$ -4-5 @ $3\frac{1}{2}$ c.	Apple.			$\frac{3}{4}$ -5-6 @ $6\frac{1}{2}$ c	$\frac{3}{8}$ -4-5 @ $4\frac{1}{2}$ c
Waddell	200	80	B. Davis	6700	4000				
Bailey	70	100	Gano	5600	2000				
Carman	50	...	Winesap	1800	130				
Early Rivers	600	200	Jonathan	5000	2300				
Shipley's	500	700	Mam. B. Twig	2200	300				
Beguoto L. F.	257	80	Fink (Imp. Janet)	700	150				
Early Crawford	400	...	Mo. Pippin	3800	400				
Mt. Rose	200	70	Akin Red	400	80				
Grey's R	350	200	Red June	300	200				
Bray's R	250	125	Early Melon	580	200				
Greensboro	275	90	Ingram	860	300				
Ringgold	700	300	Cullins	480	190				
Fitzgerald	60	...	Rome Beauty	300	200				
O. M. Free	200	75	Transparent	200	...				
O. M. Cling	215	75	Greenville	100	25				
Alexander	200	50	P. W. Sweet	50	25				
Wonderful	200	...	Smith Cider	50	...				
Fox	130	...	Rebel	50	30				
Brandywine	160	190	Pyle's L. R	90	...				
Early Michigan	170	120	Babbitt	50	...				
Delaware	60	50	Arkansas Beauty	80	40				
Lemon Free	40	25	Isham St	25	20				
Christiana	29	80	Rambo	40	...				
			York Imp	1000	500				
			Belle de Bock	110	...				

Garber and Kieffer Pears,  $\frac{3}{4}$  inch and up, 5 to 6 feet, @  $12\frac{1}{2}$  cents; 4 to 5 feet @ 10 cents.

Duchess Dwarf Pears @ 8 and 6 cents.

A good stock of Shade Trees and Shrubs, Roses, Vines, Catalpa Bungei, Weeping Mulberry. **Boxing at cost. Car Packed free.**

## Unsolicited Testimonials.

IOWA, Nov. 8, 1900.—“Cherries came to hand all in good shape and in good time. Nice trees and all satisfactory. Thanks for promptness.”

TEXAS, Nov. 17, 1900.—“The nursery stock reached me just in the nick of time and opened up in good condition.”

NEBRASKA, Nov. 19, 1900.—“I desire to get your trees if possible, as I have had good success with them in the past.”

DELAWARE, Nov. 19, 1900.—“Car of peach trees reached us the first of last week and unpacked in fine condition. Your trees show extra care in handling and have the best roots I ever saw on peach trees.”

KANSAS, Nov. 20, 1900.—“Your roses reached us to-day and are entirely satisfactory.”

MICHIGAN, Nov. 19, 1900.—“The Pear and Quince trees shipped me were a choice lot and arrived in good condition---no frost in the boxes, although the weather was down to 12 degrees above zero. I am not afraid to pay for trees in advance from you, but there are many nurserymen that always send something poorer than I order if I advance the money---so I appreciate your honest way of dealing.”

ILLINOIS, Nov. 20, 1900.—“The box of trees and roses to hand in fine shape.”

KENTUCKY, Nov. 24, 1900.—“Trees in fine condition. Opened up nice.”

OKLAHOMA, Nov. 27, 1900.—“I am well pleased with the stock you sent me.”

MISSISSIPPI, Nov. 27, 1900.—“I opened your box trees from Biloxi yesterday and the Roses and Pears were extra fine.”

TEXAS, Nov. 28, 1900.—“Trees bought of you are entirely satisfactory.”

FEBRUARY 19, 1901.—“A friend of mine in Kansas sent me your catalogue and advised me to order goods from you, as you were O. K. and would send me trees true to name.”

GEORGIA, Dec. 4, 1900.—“Am highly pleased with your trees, and thank you for prompt attention.”

TEXAS, Dec. 11, 1900.—“Pears came through on time and in fine condition.”

DELAWARE, December 14, 1900.—“I want to get my entire order of peach of you next Fall if possible. Am having trouble with trees I bought in \_\_\_\_\_. So many of them not true to name. Have not found a single tree bought from you that is not true to name. Those planted on my own land bore a fine crop of fruit this year and every tree true to name.”

GEORGIA, Dec. 27, 1900.—“The Marechal Neils, etc., from Biloxi arrived in due time and in good order and were satisfactory in every respect.”

MISSISSIPPI, Jan. 4, 1901.—“I have just opened the box shipped on the 26th December. They are the finest one-year pears I ever saw. Other stock in good condition and very satisfactory.”

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## APPLE TREES ! APPLE TREES !

Good Assortment of Commercial Sorts.

½ inch 3½ to 4½ feet, branched. 3 to 4 feet, branched.  
2 to 3 feet, both whips and branched.

Nice heavy-limbed vigorous trees. Will sell very low to close out. Can ship as soon as wanted.

**Apple Grafts. Apple Seedlings.**

We have a good stock of Apple Grafts at very reasonable prices. Also Apple Seedlings of all grades cheap. Get our prices.

Address

**J. A. GAGE, BEATRICE, NEB.**

### Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

**RATES.**—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred, orders requiring 300 trees or more, and not less than 10 of a variety, will be filed at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

**SEASON.**—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

**SHIPPING DIRECTIONS.**—We respectfully beg our patrons to furnish us with explicit *directions as to shipping*, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.*

**RELEASE.**—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

**PACKAGES.**—The cost of package must be added to the prices quoted in this list, as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

**PACKING.**—Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

**ASSORTMENTS.**—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

**CAUTION.**—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

**TERMS.**—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible,

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

**FORMS OF PAYMENT.**—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add ¼ of one cent, to the amount of the bill for the cost of collection.

**GRADES.**—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

**GARANTEE OF GENUINENESS.**—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

**ACCEPTANCE.**—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us and without our orders for their disposition.

# Fraser Nursery,

HUNTSVILLE, ALA.

FOR IMMEDIATE SHIPMENT.

One, two and three year Apple and Standard Pear. Kieffer in Buds and Grafts. One year Hale Plum, Dwarf Pear, Angers Quince and American Chestnut. 20,000 Elberta Dormant Buds. 5,000 Bismarck Apple, one year, and Dormant Buds. June Buds of Peach, including Everbearing, Waldo, Jewell and Oviedo.

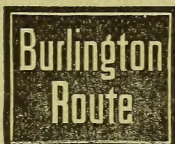
Write for Lists and prices.

**JOHN FRASER, Prop.,**  
HUNTSVILLE, ALA.

# Oregon, Washington, Idaho, Montana.

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